



## Director of Philanthropic Development

### **Location**

Montreal office, partial telework

### **Status of the position**

Regular, full-time

### **Why Join The Kidney Foundation?**

Excellent kidney health, optimal quality of life for those affected by kidney disease, and a cure. This vision drives us to build community connections, fund research and deliver programs and services that make a difference in the lives of those impacted by kidney disease, while engaging them in a community of care and support.

You can make a difference by joining our dynamic and dedicated team at The Kidney Foundation of Canada!

### **What do we offer?**

- 4 weeks annual vacation
- 10 Health (sick) days per year
- 15 paid holidays per year  
(these must first be used to satisfy provincial statutory holidays, the balance can be used at the employee's discretion)
- Participation in the Group Insurance Benefits plan
- Participation in the Group RRSP (employer contribution 5%)
- A full employee assistance program
- A culture that supports continuous learning and development

### **What you will be doing:**

Are you a natural leader with a desire to bring about change? We are providing an opportunity to make a significant impact on the community and strengthen the commitment made by [The Kidney Foundation of Canada's](#) partners, donors and volunteers.



Answering to the Executive Director, **you will play a key role in developing and deploying strategies aimed at:**

- Increasing and diversifying the department's philanthropic revenues: Kidney Walks, flagship events, third-party events, commemorative donations, general donations, corporate donations and sponsorships, donations from private foundations, donations from religious congregations, etc.;
- Drafting a financial development plan based on the Foundation's strategic plan;
- Creating tools and performance measures for various programs and monitoring the implementation of the action plan in order to propose, where necessary, the corrective measures required to meet objectives;
- Consolidating and enhancing community engagement (hospitals, patients, businesses, donors, etc.) toward the Foundation across the different regions of Quebec so as to extend its reach and heighten its profile.

You will also fulfil the following duties:

- Manage the team under your responsibility (recruit, train, develop, supervise and evaluate the team);
- Implement a philanthropic culture in order to train and provide tools to all stakeholders so that they can identify and make the most of development opportunities;
- Foster close relationships as a resource person with community members while strengthening and diversifying the Foundation's network;
- Prepare and closely monitor the department budget;
- Promote interdepartmental collaboration within the division in order to meet objectives;
- Promote collaboration with the Foundation's national team (based in Montreal) to remain aligned with national strategies and to meet objectives.

### **Qualifications, skills and experience required:**

- University degree in a relevant discipline
- 5 years' experience in a similar position
- Experience in a management position and team management
- Experience in financing NPOs in health an asset
- Experience in project management an asset
- Excellent written French skills;
  - Level of French required: advanced, spoken and written, for about 90% of tasks
  - Level of English required: intermediate, spoken and written, for about 10% of tasks
- Interpersonal skills, team player, agility and soft skills
- Results-oriented and ability to manage several files at the same time
- Open to a flexible work schedule (evenings and weekends for special events) and occasional travel to different regions of Quebec



## How to apply?

Please send your CV by email to [elsa.desjardins@rein.ca](mailto:elsa.desjardins@rein.ca)

This position will remain open until a suitable candidate is found.

## Curieux.se d'en savoir plus sur la Fondation ?

Pour en savoir plus sur la Fondation et découvrir notre vision et notre mission, veuillez consulter notre site web à l'adresse [rein.ca](http://rein.ca).

**La Fondation canadienne du rein prise la diversité car celle-ci l'aide à comprendre et combler les besoins des personnes qu'elle dessert. Elle reconnaît également le rôle important que la diversité joue à favoriser la créativité et l'innovation.**

**La Fondation canadienne du rein invite et encourage la candidature de personnes de tous les milieux, incluant les Autochtones, les personnes ayant différentes identités de genre, ayant une déficience, issues de minorités visibles ou ethniques. Un accommodement est offert à la demande du postulant ou de la postulante qui participe à tous les aspects du processus de sélection.**

***La Fondation canadienne du rein invite et encourage la candidature de personnes ayant une déficience. Un accommodement est offert à la demande du postulant ou de la postulante qui participe à tous les aspects du processus de sélection.***

***La Fondation canadienne du rein se conforme aux exigences de la Loi 14.***