

Advisor – Philanthropic Development

Location

Quebec Branch (Montreal, Quebec)

The organization

The Kidney Foundation of Canada is the leading charity committed to eliminating the burden of kidney disease through:

- Funding and stimulating innovative research for better prevention and a cure;
- Providing education and support to prevent kidney disease in those at risk and empower those with kidney disease to optimize their health status;
- Advocating for improved access to high quality health care;
- Increasing public awareness and commitment to advancing kidney health and organ donation.

For nearly 60 years, this mission has guided The Kidney Foundation of Canada and positioned it as a collaborative and innovative leader in the development of programs, services, research opportunities and awareness campaigns that positively impact the millions of Canadians living with or at risk of getting kidney disease.

Description of the position

Reporting to the Director – Philanthropic Development and Communications, you will be responsible for developing and implementing strategies for fundraising events and campaigns. In this organization undergoing transformation, you will collaborate with and support management in achieving the Foundation’s philanthropic development goals. More specifically, you will be called on to:

- Draft the Foundation’s philanthropic development plan in collaboration with management and in keeping with the triennial strategic plan and annual work plan
- Identify opportunities for outreach and the follow-up and retention of current and prospective donors, in particular at Foundation events
- Work closely with the chapters on the various projects to be funded, and assist them in planning the required funding
- Help analyze the profitability of campaigns and events with an eye to developing optimization strategies
- Maintain records of current and potential donors
- Stay on top of trends in philanthropy

Vacancy notice

- Employment status** Regular full-time position (35 hours per week)
- Qualifications**
- Undergraduate degree in a relevant discipline
 - Diploma in project management a definite asset
 - 3 to 5 years' experience in philanthropy
 - Excellent command of English and French, both written and spoken
 - Team spirit, leadership, negotiation skills and discretion
 - Autonomy, good judgment, and discernment
 - Excellent command of the Microsoft 365 Office suite
 - Knowledge of Raiser's Edge and the Canva platform an asset
 - Available to work occasional evenings and weekends
- Send your application to**
- recruiting@kidney.ca with "Advisor – Philanthropic Development" in the subject line. Only applications submitted by email will be accepted. Please include with your CV a letter explaining why you are applying for this position.

The Kidney Foundation of Canada encourages and welcomes applications from people with disabilities. Accommodations are available on request for anyone participating in all stages of the selection process.

The Kidney Foundation of Canada complies with the requirements of Bill 96.

We wish to thank all applicants for their interest in this position. Please note that only those selected for an interview will be contacted.